

# ***NetGain Motors, Inc.***

800 South State Street / Suite 4 / Lockport, IL 60441 / 630-243-9100 / 630-685-4054 (FAX)

## **How to Become an Authorized Motor Dealer for NetGain Motors, Inc.**

NetGain Motors, Inc. Business is the wholesale distribution of the electric motors we have developed for use in electric vehicles and hybrid vehicles. These motors are only sold to Authorized Motor Dealers who have demonstrated a knowledge and understanding of electric vehicle design and safety.

To become one of our Authorized Motor Dealers, you must have a business registered with your local government's taxing authority and possess documentation authorizing you to collect any required sales tax.

Minimum first order must be for three (3) motors. After the initial order - no order minimums are required the first year. Dealer status is maintained by purchasing (3) additional motors per year and may qualify you for participation in our *Advertising Rebate Program*. If you have purchased a motor from NetGain Motors, Inc. prior to becoming a dealer and you can provide us with the serial numbers, we will use up to two of these serial numbers to offset your opening order.

At no time will NetGain Motors, Inc. be liable to pay sales tax to your local governing bodies as a result of our selling your company any product. Sales tax liability is your sole responsibility.

Please complete the "**Authorized Motor Dealer Application**" and either FAX, E-mail, or postal mail it back to our offices along with a photocopy of your local government's business license and sales tax resale certificate (if appropriate). A COPY of your business license is required by the State of Illinois, we cannot accept just a number.

Once we have verified all the information, we may conduct a telephone interview with you. We want to know what your business background is, how long you have been in the EV business, and what projects you have worked on, and most importantly, we want to know you. If you are new to the business world, we can offer some sound advice. We will then forward a copy of our "**Authorized Motor Dealer Agreement**". This Agreement must be signed and the signature page and address pages returned to NetGain Motors, Inc.

Once the Agreement has been accepted we will add a link on our Authorized Motor Dealer web page, as well as providing you with a login and password that will allow you access to the Dealer Only area of our web page where you can view current Dealer pricing information.

Since we do not sell direct to any end users, we realize that our Authorized Motor Dealers are our most important asset. We strive to serve you in any way you need us to.

When an end user contacts our offices, we will answer any technical questions and give any aid possible. The end user will then be directed to our web site to view the list of Authorized Motor Dealers and choose whom they wish to make a purchase from. If the end user does not request a suggested dealer or have Internet access, we will direct them to the Authorized Motor Dealer who is in good standing and geographically closest to their location.

Feel free to contact us directly at any time. We are here for our Authorized Motor Dealers and can frequently be reached after regular business hours and sometimes even on weekends.